



Alabuga

SPECIAL ECONOMIC ZONE

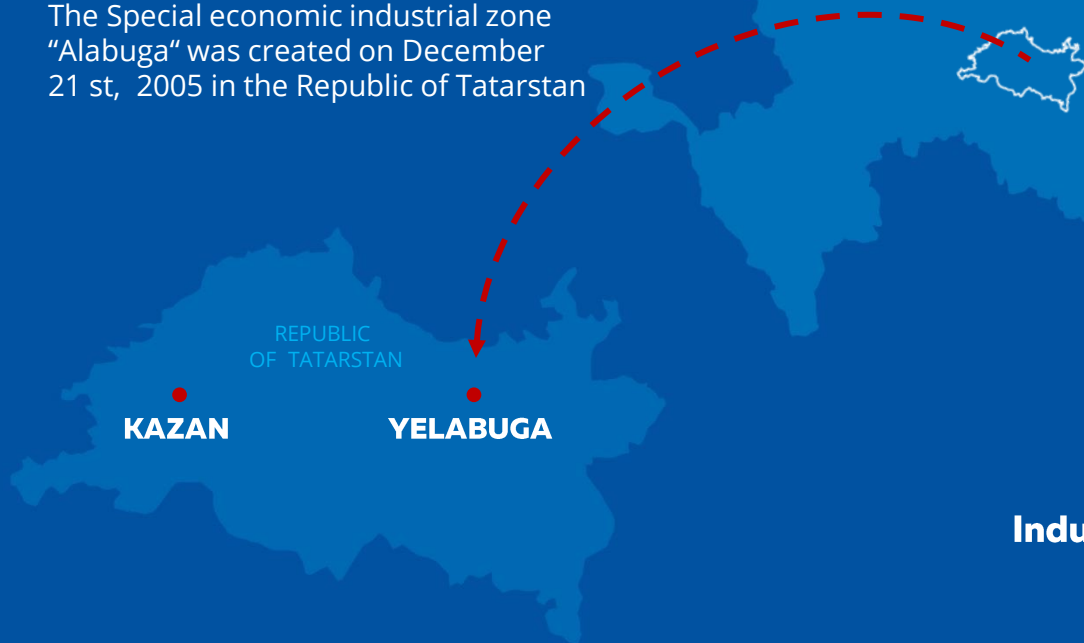
2019

THE REPUBLIC OF TATARSTAN IS ONE OF THE MOST ECONOMICALLY DEVELOPED REGIONS

IN THE RUSSIAN FEDERATION

The Special economic industrial zone
“Alabuga” was created on December
21 st, 2005 in the Republic of Tatarstan

The center of the largest
industrial region 800 km
east of Moscow



Territory

68 000 KM²

Population

3.89 MLN

GRP

36.3 BLN USD

Industrial output

38.7 BLN USD



ASI | AGENCY
FOR STRATEGIC
INITIATIVES

ALWAYS IN TOP-3

Republic of Tatarstan
investment climate national ranking

Agency for strategic Initiatives,
2015, 2016, 2017; 2018; 2019





fdi Foreign Direct Investment Magazine
FINANCIAL TIMES

LARGE TENANTS

WINNER:
EUROPE 2015, 2016, 2017



fdi Foreign Direct Investment Magazine
FINANCIAL TIMES

LARGE TENANTS

HIGHLY COMMENDED:
GLOBAL 2016, 2017



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FINANCIAL TIMES

NEW INVESTMENTS

WINNER: 2018



MAP OF THE SEZ "ALABUGA"

4 000_{HA}

3 3rd stage



2 2nd stage



1 1st stage



SEZ "ALABUGA"

provides an excellent set of conditions for investors who intend to establish new production in Russia



Located in one of the biggest industrial center of Russia



Strong governmental support



Low cost land plots



Decreased bureaucracy



Attractive tax and customs preferences



Proven track record – many global companies have already established production in the SEZ



Developed industrial infrastructure

SEZ "ALABUGA"

in the structure of special economic zones (out of 24 zones)

59%



\$ 7.8 BLN USD

of the revenues

34%



\$ 0.34 BLN USD

of tax payments (without VAT)

39%



\$ 3.2 BLN USD

of residents' investments

INDUSTRIAL INFRASTRUCTURE

Land plots with an access to:



Railroads



Inner-site roads



Gas



Electricity



Heating



Water



Storm sewage



Drainage



Sewerage



IP Phone



High-speed Internet

INFRASTRUCTURE SEZ "ALABUGA"



INDUSTRIAL
INFRASTRUCTURE



CUSTOMS
INFRASTRUCTURE



BUSINESS
INFRASTRUCTURE



SOCIAL
INFRASTRUCTURE



Investments in infrastructure until
2023 will rise up to **\$2.67 bln USD**
We plan to invest more than **\$980 mln USD**
by the end of 2019

\$980
mln USD

2019

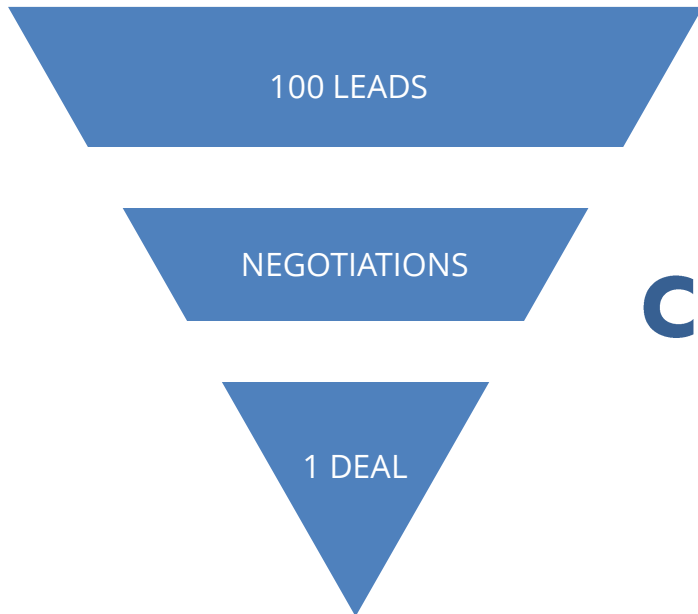
\$2.67
bln USD

2023



30 OPERATING RESIDENTS

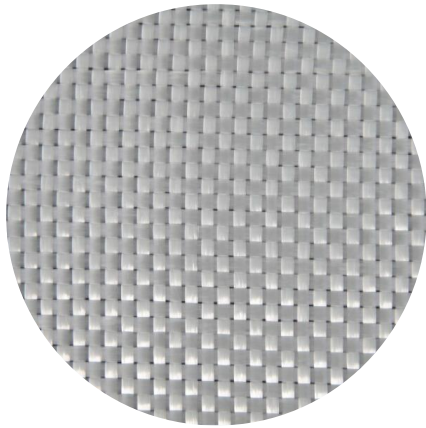
ALWAYS LOOKING FOR THE NEW PROJECTS



CONVERSION <1%

COMPOSITE FIBERS





**GLASS
FIBER**



PREISS-DAIMLER TATNEFT

Production of fiberglass and fiberglass-based goods

Production capacity

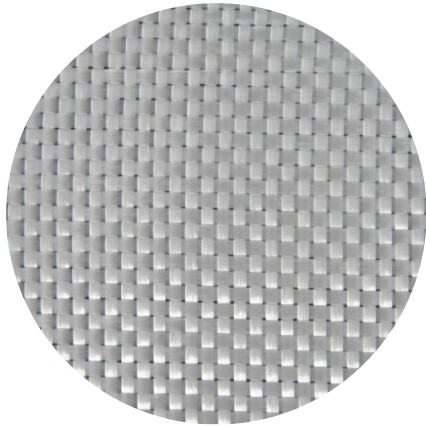


24 195
tons per year

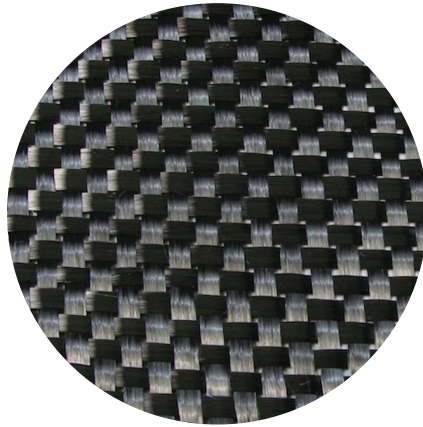
Investment volume



168.6
mln USD



**GLASS
FIBER**



**CARBON
FIBER**



ALABUGA- FIBER

Production of carbon fiber

Production capacity

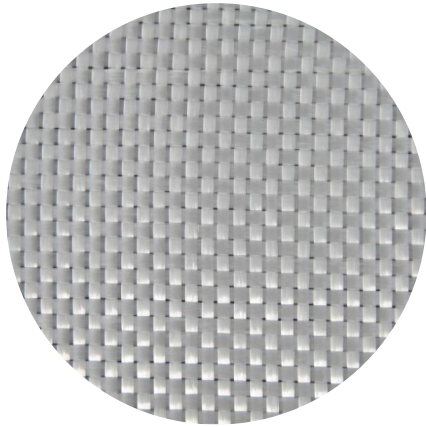


1 500
tons per year

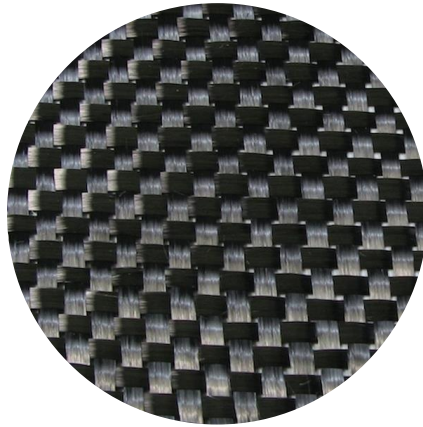
Investment volume



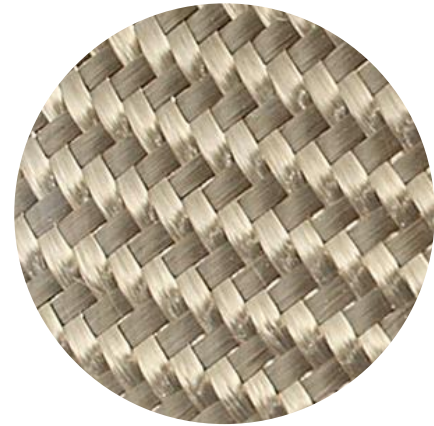
97.7
mln USD



**GLASS
FIBER**



**CARBON
FIBER**



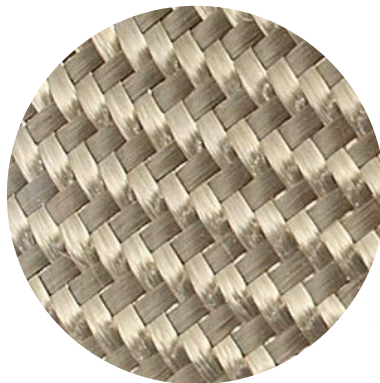
**BASALT
FIBER**

PROJECT IDEA

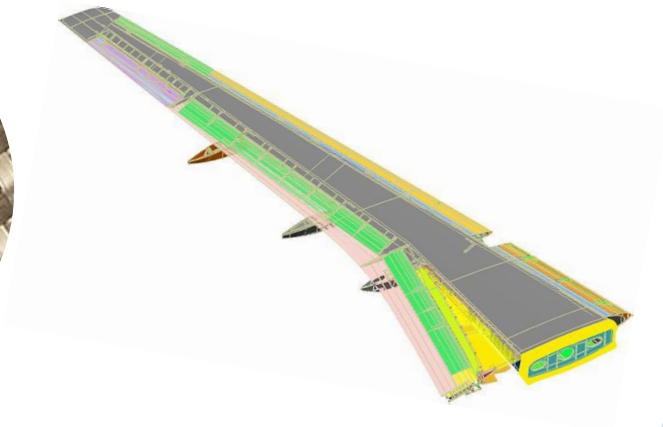
**BASALT FIBER PRODUCTION PLANT
CAPACITY OF 15,000 TONNS / YEAR**



ROVING



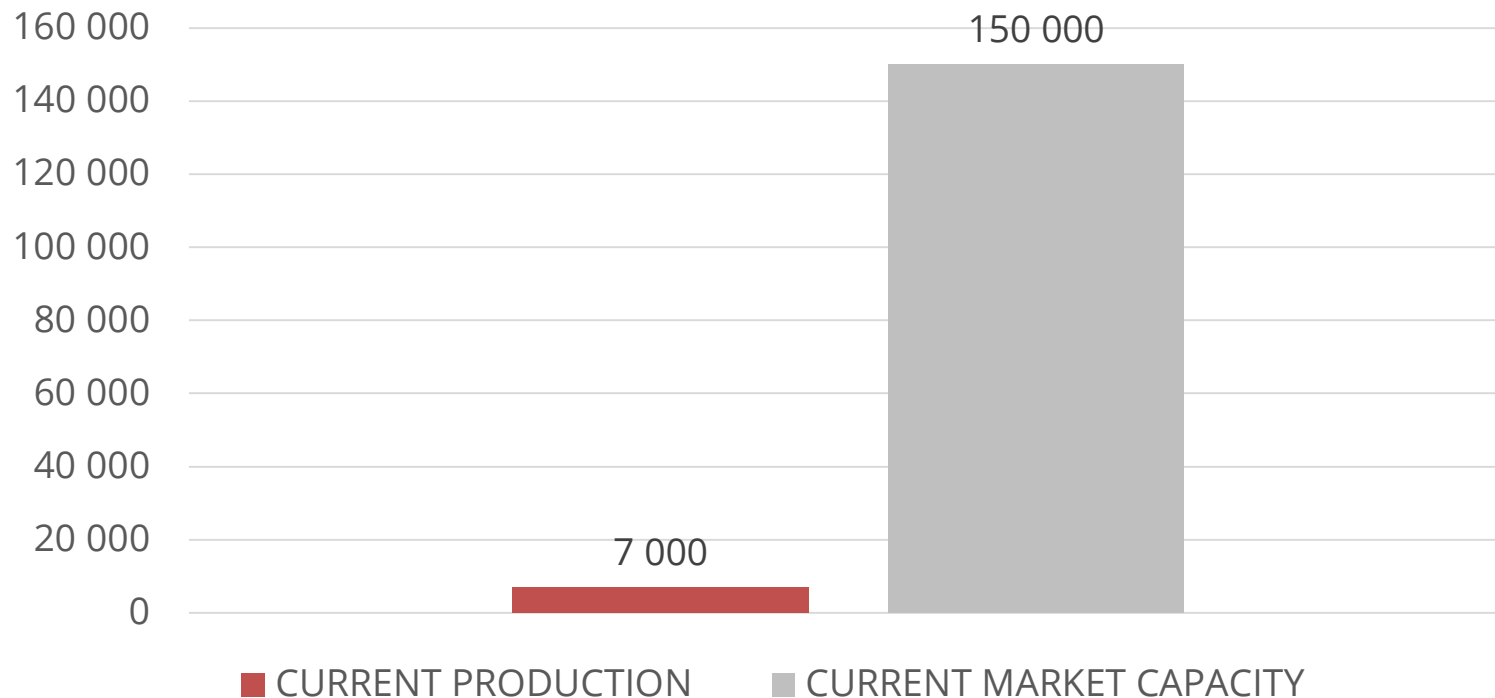
FIBER



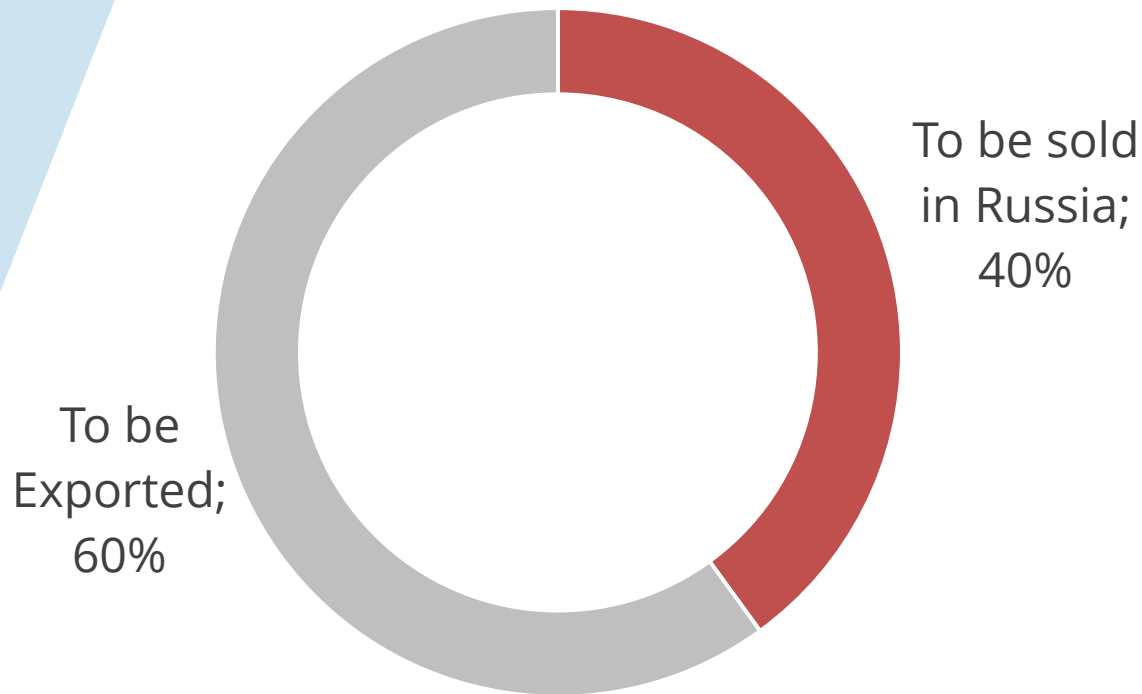
PRODUCT

MARKET POTENTIAL

(Russia; tons per year)

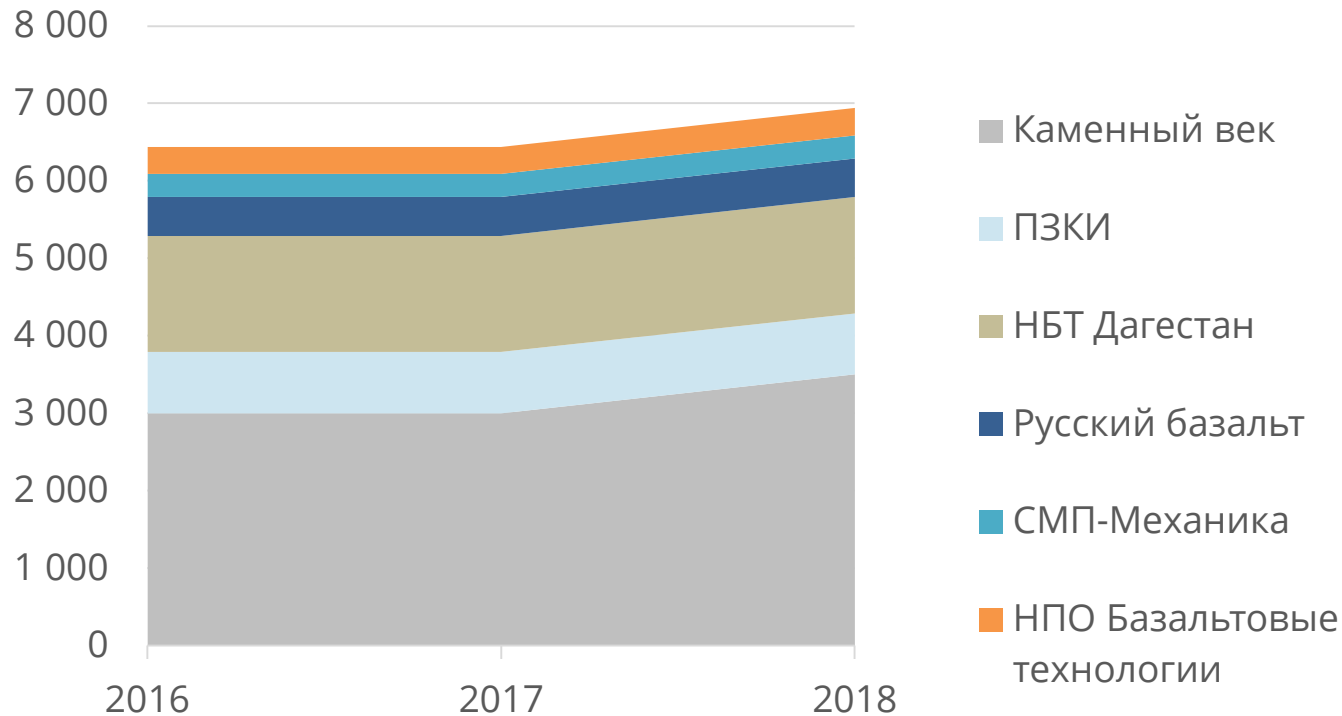


SALES STRUCTURE



COMPETITIVE ANALYSIS

(Key Russian players, tons per year)



FINANCIAL PARTNERS



PRODUCT



INDICATIVE FIGURES

Total project budget	50,71	USD mln
Bank Loan	41,47	USD mln
Payback period	4.5	years
NPV	38,7	USD mln
Discount rate	15%	
IRR	32.2%	
Estimated sales revenue	37,92	USD mln per year

CONTACTS

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CELL: **+7 903 720-15-03**

SALES MARKET



Moscow

1 073 km

Belarus

1 844 km

Ukraine

2 041 km

Turkey

3 400 km

Perm

460 km

Yekaterinburg

794 km

**SEZ
"Alabuga"**

Kazakhstan

1 809 km

Uzbekistan

3 005 km

Iran

3 500 km

China

6 500 km

EU

CARGO TRANSPORTATION SCHEME

